



### **What is the Meath County Enterprise Board?**

The Meath County Enterprise Board Ltd. was established in November 1993 with the goal of assisting enterprise development in the county through the creation of an enterprise culture, the provision of advice and support and the granting of financial aid. The Board members are drawn from a wide spectrum of industrial, commercial, public and social life in County Meath.

### **Who can be assisted?**

The Board can assist in the establishment and growth of eligible new and existing small businesses in County Meath on a multi-sectoral basis.



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## **Chairman's Address**

Since its establishment in 1993 the Meath County Enterprise Board has enjoyed thirteen years of achievement. It has had a substantial brief and has kept itself occupied through a broad spectrum of initiatives. In effect, it has contributed greatly towards developing and assisting the micro-enterprise sector in the county. The Meath County Enterprise Board has proved to be a success in the area of job creation. Over the past 12 years it has helped to create in excess of 1,300 jobs.

The Board responds positively to the challenge of assisting small start-up, existing sustainable and expanding businesses create employment and develop. It achieves this through grant assistance and a range of initiatives designed to help the entrepreneurs help themselves. In 2006 the Board continued its policy of offering refundable grant aid to its clients.

In 2006, the Board approved grant assistance amounting to €322,820 for nineteen different projects with potential to create fifty five full-time and twenty three part-time jobs.

The Board has continued to expand and develop its role in the creation of an enterprise culture in the county. It offers supports in the areas of schools enterprise, advice, counselling, and management development to an increasing number of entrepreneurs.

The Board acts as a signpost to clients, making them aware of the wide range of supports existing, not only from itself, but also the other state agencies and the Government.

Over the thirteen years, the Board has shown itself to be pro-active. It has continuously monitored and analysed the business environment which in turn has allowed it introduce the right kind of initiatives. One example of the Board's foresight is the development of the 'workinmeath.com' website.

I wish to acknowledge the support of the Minister of Enterprise, Trade and Employment, the Department's officials and the E.U. I would like to thank my fellow Board members who have given so unselfishly of their time with dedication and commitment. Thanks must also go to the Evaluation Committee for its efficiency in project evaluation.

Finally, I thank the Chief Executive Officer and his staff for their effort and enthusiasm.

Tom Dowling,  
CHAIRMAN.

## Measure 1

### SELECTIVE FINANCIAL INTERVENTION

A full list of projects approved for assistance by the Board is provided in Appendix 4.

#### Profile of Applicants

Seventy-two per cent of successful applicants during 2006 were male, with 8% being female, and 20% consisting of male/female partnerships (Figure 4). At the time of submission of their applications, seven (or 28%) of the promoters were employed while 17 (or 68%) were self-employed and one (or 4%) was studying.

#### Application Process

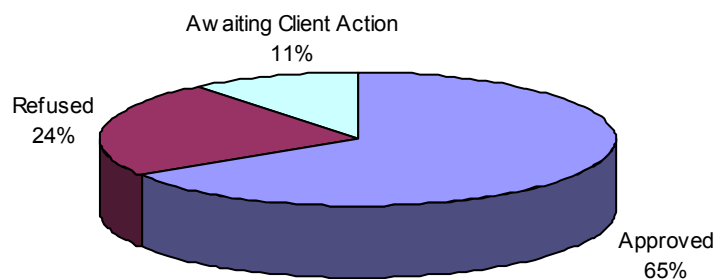
The process involved in making a grant application continues to be as simple as the Board can make it. See Appendix 3 for the Application and Approval process. Once approved, applicants are given assistance to implement their projects - including part payment for phased developments. The Board continues to provide the services of a Business Adviser who is available on an ongoing basis in order to assist the entrepreneurs and ensure the success of the projects assisted.

The following are the statistics in relation to applications received and processed during the period 1st January, 2006 to 31st December, 2006.

Figure 1 - Details of Applications Received 2006

Details of Approvals	No.
Applications approved by Board	25
Applications refused by Board	9
Applications awaiting client action	4
Applications referred to other agencies	0
<b>Total Applications Received</b>	<b>38</b>

Figure 1 – Details of Applications Received 2006



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**Figure 2 - Breakdown of Commitments by Grant Type**

Grant Type	Amount of Funding	No. of projects	
Capital (Non-Refundable)	€123,160	Capital	12
Capital (Refundable)	€127,099	Employment	4
Employment (Non-Refundable)	€30,000	Feasibility Study/ Technical Assistance	9
Employment (Refundable)	€30,000		
Feasibility Study/Technical Assistance	€33,535		
Feasibility Study/Technical Assistance (Refundable)	<u>€2,000</u>		
<b>Total Approved Grants</b>	<b>€345,794</b>		

**Figure 3 - Details of Projects Approved for Funding on a Sectoral Basis**

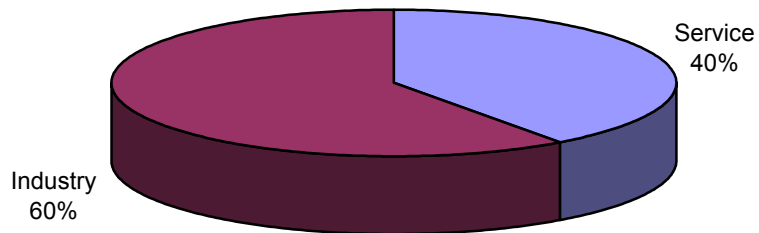


Figure 4 - Project Promoters Profile

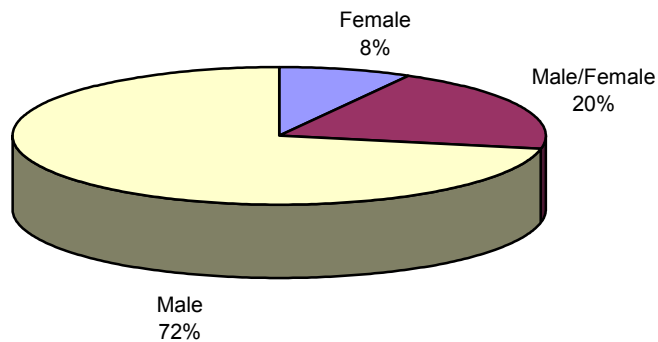


Figure 5 - Status of Project Promoters at Time of Application Submission

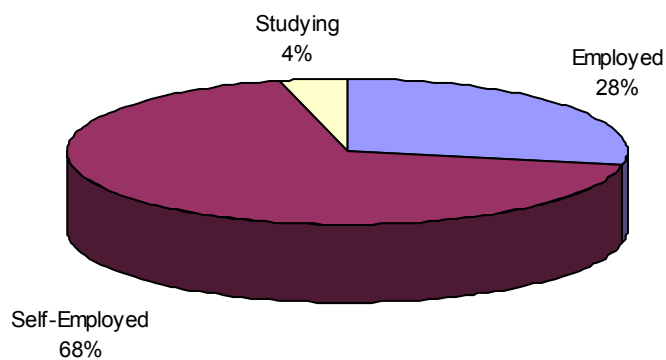


Figure 6 - Project Type

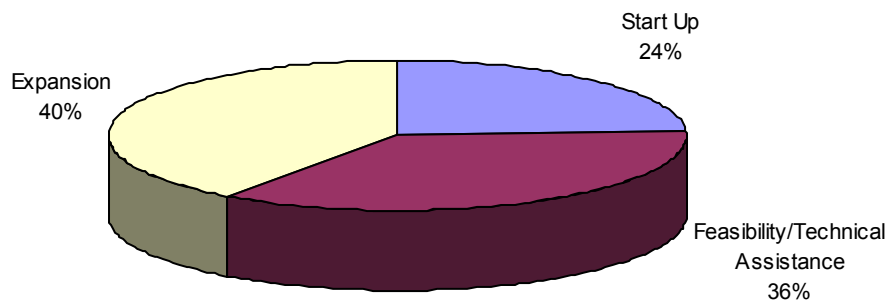


Figure 6 shows the breakdown of project type. 6 (24%) of the projects approved were wholly new business ventures, with 10 (40%) being some form of expansion or development of an existing enterprise, 9 (36%) being Feasibility Studies/Technical Assistance grants.

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**Approved Grant Support**

<b>Approved</b>	<b>Grants</b>		<b>Job Potential</b>	
Capital (Refundable/Non-Refundable)	€250,259	12 projects	48 full-time	23 part-time
Employment (Refundable/Non Refundable)			9 full-time	2 part-time
Feasibility Studies/Technical Assistance (Refundable/Non-Refundable)	€60,000 €35,535	4 projects 9 projects		
<b>Total Approved Grants</b>	<b>€345,794</b>	<b>25 projects</b>	<b>57 full-time</b>	<b>25 part-time</b>

De-committed Grant Approvals*	€22,974	4 projects	2 full-time	2 part-time
<b>Grant Commitments</b>	<b>€322,820</b>	<b>19 projects</b>	<b>55 full-time</b>	<b>23 part-time</b>

\* Please note that the figures given for the enterprise grants approvals are based upon the number of applicants approved assistance and grant commitments are based on projects actually progressing at the end of 2006. A total of €22,974 was de-committed, leaving a total figure of €322,820 for grant commitments.

## GRANT PAYMENTS

### Grant Payments

*Up to 31st December, 2006*

#### Capital Grants

Isobel Berry, Ratoath	IR£448.00
Island Casuals, Ratoath	IR£632.00
Hawthorn Publishing, Navan	IR£870.00
Slane Community Enterprises, Slane	IR£930.00
Matthew Cargill Stout, Julianstown	IR£995.00
Michael Clancy, Dunshaughlin	IR£1,104.00
Maximum Impact Displays, Kells	IR£1,451.00
Trim UDC, Trim	IR£1,675.00
Paddy McManus, Kells	IR£1,837.00
Gordon Hugh, Oldcastle	IR£2,000.00
Meath Heritage Centre, Trim	IR£2,250.00
Atsics Products, Kells,	IR£2,323.00
Royal Security Fencing, Athboy,	IR£2,400.00
Vincent McKeivitt, Bettystown	IR£2,406.00
Cornerstone, Kilcock	IR£2,417.00
E. & G. Manly Ltd., Ashbourne	IR£2,610.00
Meath Tourism Ltd., Navan	IR£2,919.00
Irish Farm Computers Ltd., Kells	IR£3,001.00
OMC Publications, Trim	IR£3,019.00
Teddy O'Reilly Showjumping Equipment, Garristown	IR£3,311.00
Springvalley Engineering Products Ltd., Summerhill	IR£3,553.00
Qualitifeeds Ltd., Donnybrook	IR£4,527.00
Sonairte, Laytown	IR£4,734.00
PD Engineering, Drogheda	IR£4,904.00
Sirius Video Productions Ltd., Navan	IR£4,937.00
Ballivor Historical Society, Ballivor	IR£5,250.00
Dungan Bros. Ltd., Navan	IR£5,369.00
Brochure Broker, Dunshaughlin	IR£5,407.00
Riteweigh Ltd., Dunboyne	IR£5,482.00
PCG Technical Ltd., Cavan	IR£7,049.00
Bachelor's Lodge Stud, Navan	IR£7,350.00
INSTEKO Ltd., Slane	IR£7,500.00
South Hill Enterprises, Athboy,	IR£8,599.00
Bernard Mullen, Trim	IR£10,000.00
Blank Tape Technology Manufacturing Ltd., Navan	IR£10,000.00
Colin & Anne Finnegan, Trim	IR£10,050.00
Meath & District Farm Relief Services Ltd., Dunshaughlin	IR£11,931.00
Euro Towers, Ashbourne	IR£12,295.00
Tara Stainless & Engineering Ltd., Navan	IR£13,750.00
Grange Equestrian Centre, Kells	IR£14,102.00

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Amarcrest Ltd., Ashbourne	IR£15,000.00
Angle Edge Protection Ltd., Trim,	IR£15,000.00
Teeway Fasteners Ltd., Navan	IR£16,000.00
Dry Doc, Kells	IR£17,523.00
Nagtrac 2000 Ltd., Navan	IR£48,176.00
Alex Mitchel Plastics Ltd., Navan	IR£18,077.00
Clonee Sawmills Ltd., Clonee,	IR£19,180.00
Clarke Electrical Rewinds, Navan,	IR£19,374.00
Aero Deco Ltd., Bettystown,	IR£20,000.00
deBros Marble Works Limited, Ashbourne,	IR£20,000.00
Millmount Healthcare Limited, Navan,	IR£20,000.00
Abbey Vac Forming Ltd, Slane	IR£20,159.00
Bective Precision Limited, Kells	IR£24,722.00
Missionary Society of St. Columban, Navan	IR£26,488.00
Butterstream Gardens, Trim	IR£28,000.00
Alkasan, Duleek	IR£31,696.00
Sachet Wipes Ltd., Navan	IR£38,372.00
Glass & Cladding Technology Ltd., Ashbourne	IR£37,500.00
BC Engineering, Navan	IR£39,476.00
TIDE, Trim	IR£41,500.00
Navan Enterprise Centre Co. Ltd., Navan	IR£175,000.00
M. B. Precision Parts, Drumree	IR£5,500.00
A.M.B.A. Ltd., Navan	IR£8,008.00
Terry Foley, Tara	IR£1,875.00
Industrial Wood Products Limited, Navan	IR£16,000.00
Sheelin Aviation Limited, Oldcastle	IR£14,000.00
Meath Tourism Limited, Navan	IR£8,055.00
Radco (Ireland) Limited, Navan	IR£4,916.00
Gordon Hugh, Kells	IR£16,867.00
Peter Holland, Enfield	IR£1,599.00
Marie McCabe, Mountnugent	IR£1,460.00
Intranets Limited, Navan	IR£30,234.00
Intranets Limited, Navan	IR£1,116.00
deBros Marble Works Limited, Ashbourne	IR£7,371.00
Millmount Healthcare Limited, Navan	IR£25,000.00
Digital Visions Limited, Stamullen	IR£19,533.00
Dunshaughlin Chamber of Commerce, Dunshaughlin	€1,013
Hi-Level cleaning, Rathmolyon	€6,901
South Hill Enterprises, Athboy	€675
Robo-Apply Ltd, Athboy	€14,000
Allied Fabriplas Ltd., Trim	€32,260
Rotech, Kells	€18,790
Don Rennicks Fruit & Veg	€35,000
The Washboard, Athboy	€10,000
A-List Pictures, Julianstown	€ 9,305

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Navan Enterprise Centre Co. Ltd.	€73,840
Births, Deaths & Marriages Ltd.	€10,394
Shannonside Aviation, Dunboyne	€3,000
Glenard Laboratories, Dunshaughlin	€14,261
Odour Monitoring Ireland, Trim	€26,017
Allied Fabriplas, Trim	€29,740
M&A Clarke, Wilkinstown	€6,349
Specialist Die Cutters, Dunshaughlin	€31,757
Navan Enterprise Centre, Navan	€53,134
B & L Distributors, Ashbourne	€26,967
KWRS Ltd., Kells	€14,684
Golf Links, Navan	€14,085
Oakes Dental Laboratory, Navan	€24,630
Rotech Precision Engineering Limited, Kells	€19,859
Horticulture Ireland Ltd, Tara	€1,169
GAPP Engineering Services Limited, Ashbourne	€9,922
Robo Apply Ltd., Athboy	€1,500
Sales Focus, Ashbourne	€11,963
Maverick House Publishing, Dunshaughlin	€5,046
Kellglass Ltd., Kells	€75,000
Brokersoft, Trim	€6,393
Aero Aid, Navan	€50,000
Kells Community Enterprise Centre Ltd., Kells	€50,000
Clear Film Systems Ltd., Athboy	€8,800
Ark Stainless Ltd	€1,336
Shane Holland Design Studio	€7,098
Horticulture Ireland Ltd, Trim	€10,292
Kells Community Enterprise Centre Co. Ltd.	€75,000
De Bros Marbleworks Ltd.	€50,000
Royal Biofuels Ltd.	€23,999
Gapp Engineering Ltd.	€10,692
<b>Total Payments 2006</b>	<b>€178,417</b>
<b>TOTAL CAPITAL GRANT PAYMENTS 1993-2006</b>	<b>€2,395,084</b>

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**GRANT PAYMENTS**  
**Up to 31st December, 2006**  
**Employment Grants**

Bernard McKenna, Trim	IR£500.00
Mary Lowe, Trim	IR£500.00
Henry Carty, Dunboyne	IR£750.00
Joan O'Reilly, Kilgraique Secretarial Services, Kilcloon	IR£1,000.00
Sandra Higgins, Royal Meath Business Centre, Navan	IR£1,000.00
Dominic Kenna, Ashbourne Chamber of Commerce, Ashbourne,	IR£2,500.00
Eddie Mitchell, Kells	IR£1,250.00
Fergus Crowe, Springvalley Engineering Products Ltd., Summerhill	IR£1,250.00
Alfie Kavanagh, Meath Security Ltd., Navan,	IR£3,000.00
Mirsada Kos, Dunshaughlin,	IR£3,000.00
Stephen Kelleghan/J. McCaul, Kelleghan, Kelmac Services, Navan,	IR£3,000.00
Alan Donohoe, Navan	IR£2,000.00
Elaine Boylan, Oldcastle	IR£2,000.00
Helen Murtagh, Tara Telebusiness Ltd., Trim	IR£2,000.00
James Sherman, J.S. Shooting Breaks, Nobber	IR£2,000.00
Marie Keeleghan, Navan	IR£2,000.00
Raymond Brett, The Safety Partnership, Stamullen,	IR£2,000.00
Sandra Doyle, Professional Word Processing Service, Ashbourne	IR£2,000.00
Sharon Carroll, Trim Horse & Carriage Hire, Trim	IR£2,000.00
Steve McManus/Viv Ginnity, Micro Signs, Kells	IR£2,000.00
Hugh Smith, Trim	IR£2,500.00
Laurence Clarke, Ratoath	IR£2,500.00
Sean Boyle, Navan Chamber of Commerce, Navan	IR£2,500.00
Thomas O'Byrne, Navan	IR£2,500.00
David Marry, Kitchen & Bedroom Components Ltd, Navan	IR£3,000.00
Emmet O'Dea, Kyrstal PVC Cleaning, Trim	IR£3,000.00
Michael Reihill, Rathmolyon	IR£3,000.00
Pat Brangan, Ardcath	IR£3,000.00
Stephen Kelleghan, Kelmac Services, Navan	IR£3,000.00
Christopher Paige, Kells	IR£3,500.00
Irene McGrath, Rivendell Regulatory Services, Stamullen,	IR£9,000.00
Patrick Connelly, Swisher, Drumconrath,	IR£7,500.00
Anne Geraghty, Cara Communications & Training, Navan	IR£4,000.00
Bernard McKenna/Mary Lowe, Trim	IR£4,000.00
Brian McConville, Stamullen	IR£4,000.00
Catherine Fox, Quilted Petal, Kells	IR£4,000.00
Fiona Guiheen/Caroline Murphy, Professional Business Service, Navan	IR£4,000.00
James & Maura Carolan, The Borallion Riding Centre, Navan	IR£4,000.00
John Downes, Integrated Louvre Systems Ltd., Ratoath,	IR£4,000.00
Jude Champion, Castleknock	IR£4,000.00
Matthew Murtagh, Matty Murtagh International, Navan	IR£4,000.00
Maura Finnegan, Emmaus Handcut Commemorative Mosaics, Rathmolyon	IR£4,000.00
Niall Fagan, Hi-Teck Hurleys, Summerhill	IR£4,000.00
Pat Rathborne, HVSM Ltd., Ashbourne,	IR£8,000.00
Patrick McLoughlin, Kells	IR£4,000.00

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Philip Brady, Braille Maps & Signage Ltd., Navan, Rennicks Monumental Works, Cortown, Kells	IR£4,000.00 IR£4,000.00
Terry McGivern, Kells	IR£4,000.00
Walter Brophy, Kilcloon	IR£4,000.00
Bill Haire, Tara Tiffany Glassworks Ltd., Navan,	IR£8,750.00
Brid O'Connell, Meath Tourism Ltd., Navan	IR£5,000.00
Clive O'Gibne, Og Carvings/Celtic Woodcarving, Drogheda	IR£5,000.00
Gerard Coffey, Navan	IR£5,000.00
James Quinn, JAM Studios, Kells	IR£5,000.00
Kevin McConville, Moonshadow Productions Ltd., Ashbourne	IR£5,000.00
Marion Petherbridge, Flowers by Design, Ratoath	IR£5,000.00
Michael Price, Mouse Mann Artistic Floorboards, Dunshaughlin	IR£5,000.00
Sinead McKenna, Marnette, Navan	IR£5,000.00
Derek Blake, Derek Blake Design, Navan	IR£6,000.00
John Hughes, APT Ltd., Stamullen	IR£6,000.00
Patrick Watters, Kells	IR£7,000.00
Daniel Spaight, Robo Apply Ltd., Athboy	IR£10,000.00
Laurence Clarke, Clarke Security Cabins, Ratoath,	IR£11,500.00
Aidan Wall, Irish Farm Computers Ltd., Kells	IR£8,000.00
Ann Hugh, Millhouse Sculpture, Oldcastle	IR£8,000.00
Caroline Gallagher, Baby Baskets, Slane	IR£8,000.00
Darragh Hand, Hand Engineering Ltd., Oldcastle	IR£19,000.00
Derek Power, Bronze First Editions, Kilmessan	IR£8,000.00
Fergal O'Donoghue, O'Donoghue Freight Services Ltd., Tallaght	IR£8,000.00
Fiona Challoner/Gillian Gantley, Central Recruitment Limited, Navan	IR£11,000.00
Gerry Fogarty, Navan	IR£8,000.00
John Orton, Ross Hazel Farms Ltd., Enfield	IR£8,000.00
Oliver Sweeney, Computer Services, Kells	IR£8,000.00
Vincent Conroy, Conroy Fencing, Trim	IR£8,000.00
Lyn Elliot, Lyn-Mar, Summerhill	IR£9,000.00
Pat Rathborne, HVSM Ltd., Dunshaughlin	IR£9,000.00
Kieran Coleman, Aquachem Ltd., Dunboyne	IR£10,000.00
Margaret Reilly, Children Care Network, Kells	IR£10,000.00
Patrick Goggins, TWP Ltd., Trim	IR£10,000.00
PJ Meegan, Navan	IR£10,000.00
Kieran Dronney, Network Splicing Limited, Kells,	IR£10,500.00
Jean Murray, The Coastal Launderette, Laytown	IR£12,800.00
Dermot Collier, ACOL Ltd., Drumree,	IR£16,000.00
Enda Sullivan, Erin Ceilings, Kells	IR£12,000.00
Josephine Smith, Mrs. Doubtfires Creche, Navan	IR£12,000.00
Kathy & Niall Monahan, Rock Lodge, Navan	IR£12,000.00
Patrick Smith, ELA, Drogheda	IR£12,000.00
Alan Breen, INSTECO Ltd., Navan	IR£14,000.00
Sandra Stafford, Playhouse Day Nursery, Navan	IR£13,000.00
Declan Grimes, KWRS Ltd., Kells	IR£16,000.00
Eamonn Garvey, Irish Farm Computers Ltd., Kells	IR£14,000.00
Robert Copeland, Robert Copeland & Sons Ltd., Dunboyne	IR£15,000.00
Pamela Furlong, Grain Tech International Ltd., Ashbourne	IR£17,500.00

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Ake & Henrik Andersson, Ardvik Ltd., Trim	IR£20,000.00
Frank Brannigan, Cherry Picker Hire Ltd., Ashbourne	IR£20,000.00
Paul Lahert, Riteweigh Ltd., Dunboyne	IR£22,000.00
Dean McGuinness, Twinmeadows Ltd., Enfield	IR£50,000.00
Buzz Puzzles, Navan,	IR£8,000.00
Creative Housing Solutions, Dunshaughlin	IR£18,000.00
Fergus Lowndes, The Bamford Group, Dunshaughlin,	IR£8,000.00
E.M.R.C., Ashbourne,	IR£4,000.00
Gill's Dry Cleaners Dunshaughlin Limited, Dunshaughlin,	IR£3,000.00
Regal Bathrooms, Ashbourne,	IR£5,000.00
Trim Chamber of Commerce, Trim,	IR£1,750.00
Kay Maher, Master Pieces, Navan	IR£3,000.00
Trasna Internet Solutions, Navan	IR£3,000.00
MacBro Supply Services Limited Trim,	IR£2,000.00
We and Us Limited, Navan	IR£4,000.00
Scoil na nOg, Navan	IR£1,652.00
Creative Housing Solutions, Dunshaughlin	IR£6,000.00
Gill's Dry Cleaners Dunshaughlin Limited, Dunshaughlin	IR£3,000.00
Regal Bathrooms, Ashbourne	IR£5,000.00
Hand Engineering Limited, Oldcastle	IR£3,000.00
Trim Chamber of Commerce, Trim	IR£750.00
Architectural Recording and Research, Ashbourne	IR£4,000.00
DOD Technology Limited, Navan	IR£2,000.00
MacBro Supply Services Limited, Trim	IR£2,000.00
R.O.C. Managed Solutions, Dunshaughlin	€10,158
Tony Boylan Transport, Ashbourne	€ 2,540
Matty Murtagh International, Navan	€ 2,540
Moneymore Developments, Trim	€ 2,539.48
Architectural Recording & Research, Ashbourne	€5,078.95
A1 Signs & Canopies, Summerhill	€ 5,000
Hotel Jobs Ireland, Navan	€ 3,175
Gymboree Play & Music	€ 2,500
Tir na Nog Playschool, Navan	€13,139.42
Marie Falahee, Navan	€ 4,445.14
Kells Chamber of Commerce, Kells	€ 2,381.18
Laimhe Beaga Creche, Navan	€ 6,350
Angel Faces Creche, Enfield	€ 7,620
Headfort Montessori, Kells	€ 5,080
Itsales.ie, Oldcastle	€ 2,000
Matty Murtagh International, Navan	€2,540
Lamha Beaga, Garlow Cross	€6,350
Headford School, Kells	€5,080
The Oxygen Experience, Navan	€5,000
The Employers Alliance, Ratoath	€3,175
Tony Boylan Transport, Ashbourne	€2,540

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IT Hygiene Services, Dunshaughlin	€4,000
Angel Faces Creche, Enfield	€7,620
Kells & District Chamber of Commerce, Kells	€793
A1 Irish Signs and Canopies	€5,000
Gymboree Play & Music, Summerhill	€2,500
IT Sales.ie, Oldcastle	€2,000
Hotel Jobs Ireland, Navan	€3,175
Document Lifecycle Management, Trim	€8,750
Eurway, Navan	€7,500
Dynamic Network Solutions, Stamullen	€6,350
Clarke Rewinds, Drumconrath	€5,000
Solar Multimedia, Navan	€5,000
Tom & Anne O’Gorman, Duleek	€7,500
Aine Chocolates, Oldcastle	€6,349
Robert Gavin, Trim	€2,500
Sunnymeadows Creche, Ratoath	€5,000
About Waste, Athboy	€5,000
Angel Faces Creche, Enfield	€7,500
Sandy’s Creche, Navan	€17,500
Boyne Computer Solutions, Navan	€4,000
Elderdale Creche, Duleek	€7,500
Clarke Rewinds, Navan	€5,000
Sunny Meadows Childcare Limited, Ratoath	€5,000
Dynamic Network Solutions, Stamullen	€11,350
Windmill Nursery, Navan	€8,750
J&S Weir, Oldcastle	€5,000
Eurway, Oldcastle	€6,250
Horticulture Ireland Limited, Tara	€10,000
Philip Daly, Dunboyne	€3,000
All Sewn Up, Kells	€6,000
Sandy’s Creche, Navan	€17,500
Windmill Nursery, Navan	€8,750
Alan Campbell, Duleek	€2,000
Allwood Tableware, Athboy	€30,000
Eleanor Yeoman, Ashbourne	€2,500

**2006 Payments**

Brendan Melia, Oldcastle	€5,000
Eleanor Yeoman, Ashbourne	€2,500
Vario Lighting, Navan	€3,750

**Total Payments 2006** **€11,250**

**TOTAL Payments, 1993-2006** **€1,339,914**

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**GRANT PAYMENTS**  
**Up to 31st December, 2006**  
***Feasibility/Technical Assistance Grants***

Suzanne Kirwan, Longwood	IR£90.00
Noel Eite, Navan	IR£190.00
Grainne Harte, Gateway To Ireland Tourism Ltd., Navan	IR£620.00
Jim Duff, J. Duff & Associates Ltd., Laytown,	IR£871.00
Barbara & Mary Curran, Royal County Ltd., Dunshaughlin	IR£1,411.00
John F. Cahill, Kells	IR£1,510.00
Brendan O'Dea, Kells	IR£1,556.00
Vicky Von Schmeider, Navan	IR£1,700.00
Fergus O'Rourke, Dunshaughlin	IR£1,789.00
John Caulfield, John Caulfield Joinery, Kells,	IR£1,849.00
Kevin McConville, Moonshadow Productions Ltd., Ashbourne	IR£1,866.00
Lawrence Staudt, Slane,	IR£1,888.00
Ailve Hearty, Navan	IR£2,091.00
Gerald Lawlor/Luc Van Doorslaer, Laytown	IR£2,155.00
Dina Davies, Bettystown,	IR£2,474.00
Joseph Beach/Dympna MacAdam, Oldcastle	IR£2,481.00
Dominic Kenna, Ashbourne Chamber of Commerce, Ashbourne,	IR£2,500.00
Eamonn McCullough, Elmgrove Onions, Gormanston	IR£2,524.00
Rosemary Yore, Ledwidge Cottage Museum Committee, Slane,	IR£2,625.00
Cormac & Ann McIvor, Dowth	IR£2,744.00
Owen & Brendan McFadden, Gibbstown	IR£2,780.00
Ben Gillespie, Summerhill	IR£2,891.00
Jeremiah O'Sullivan, Ashbourne,	IR£3,000.00
Kevin McAvinchey, Gravitation Ltd., Clonee	IR£3,000.00
Stephen Browne, Inn & Pub Brewing Services, Kilcock	IR£3,000.00
Jim Gilna, Meath East Co-Operative Society, Laytown	IR£3,044.00
Ann Hugh/Brian Meldon, Millhouse Sculpture, Oldcastle	IR£3,062.00
Thomas Gillespie, Green Diamond Co. Ltd., Trim	IR£3,113.00
Brid O'Connell, Meath Tourism Ltd., Navan	IR£3,125.00
Sean Brennan, Corrugated Containers Ltd., Navan	IR£3,169.00
Seamus McGee, Atsics Products, Kells	IR£3,233.00
Danny O'Brien, Cluain an Duchais, Trim	IR£3,495.00
Jim Marsden, Jem Presentations Ltd., Dunshaughlin	IR£3,576.00
Seamus Rispin/Michael Carty, Zolex Systems Ltd., Navan	IR£3,761.00
Brendan Dardis, Gillmore Enterprises Ltd., Summerhill	IR£4,133.00
John Orton, Orton Mushrooms, Enfield	IR£4,137.00
Richard Collins, Abbey Chemicals, Navan	IR£4,140.00
Ake & Henrik Andersson, Ardvik Limited, Trim	IR£5,000.00
Hugh Thornton, Kells Development Association, Kells	IR£5,000.00
Jim Donnellan, County Development Office, Navan	IR£5,000.00
John O'Donoghue, Navan Civic Trust, Navan	IR£5,000.00
Peter Whelan, GAPP Engineering Services Ltd., Ashbourne	IR£5,000.00
Lawrence Staudt, Slane,	IR£2,105.00
Martina Finnerty, Trim	IR£1,900.00
John Price, Navan	IR£1,200.00
Peadar Toibin, Navan	IR£1,547.00

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John McLoughlin, Trim

IR£2,800.00  
**IR£126,145.00**  
**OR €160,171.10**

SIAS Ltd. Dunboyne	€ 5078.95
David Wilkinson, Enfiled	€3,809.21
Bloomsbury Media, Kells	€1,350.00
Buzz Puzzles, Navan	€ 3,499.00
Skyguard Safety Ltd. , Kells	€ 4,999.70
Classroom Direct, Ratoath	€ 5,015.00
Hand Engineering, Oldcastle	€ 5,080.00
Margaret Curran, Drumconrath	€1,530.00
Clickstream Web Design, Navan	€3,000.00
Robert Gavin, Trim	€5,100.00
Buk Now, Dunboyne	€1,043.00
Laurence O'Reilly, Kilmainhamwood	€1,225.00
Geraldine Jennings, Donore	€2,612.00
Quantum Manufacturing, Navan	€2,625.00
Niall Reynolds, Bohermeen	€3,625.00
Mimi Toys, Summerhill	€800.00
Stonemac Limited, Dunboyne	€750.00
Betty Newman Maguire, Kells	€1,238.00
Oldcastle Laboratories Limited, Oldcastle	€5,100.00
Utrack Ltd., Dunboyne	€2,000.00
Oakes Dental Laboratory	€1,497.00

**2006 Payments**

Swimgym Ltd, Dunshaughlin	€4,146
Eoin O'Dea, Navan	€5,100
BettyNewman Maguire, Kells	€800
John Price	€5,100

**Total Payments 2006**

**€15,146**

**Total Feasibility Study/Technical Assistance 1993-2006**

**€236,294**



## Measure 2

### ENTREPRENEURIAL AND CAPABILITY DEVELOPMENT

#### DEVELOPMENT OF AN ENTERPRISE CULTURE

##### **Showcase 2006**

Four client companies of the Meath County Enterprise Board exhibited at the Board's stand at Showcase 2006, the Annual Craft Fair in the RDS. The trade fair show ran over four days from the 22<sup>nd</sup> to the 25<sup>th</sup> January inclusive. All exhibitors found it very beneficial in generating new clients for their business as the exhibition was very well attended by a variety of both domestic and international buyers.

##### **Meath Website**

The Board's website is continuously updated to include information on its courses, latest Board news and the types of assistance available for the county's entrepreneurs. Those who log on can apply on-line for grant assistance or register on any of our training programmes.

##### **Women in Business Initiative**

Ten networking events took place under this Initiative during 2006. Each of the events involved networking and an information seminar / presentation by a guest speaker. Topics addressed at these sessions included presentation skills, coaching and networking skills, marketing on a limited budget, selling skills, customer care and negotiation skills. Meetings took place monthly (excluding January and August) in the Newgrange Hotel in Navan. Feedback from programme participants during the year was very positive.

##### **Student Enterprise Awards**

The Meath County Enterprise Board hosted the Co. Meath final of the Student Enterprise Awards in the Newgrange Hotel on Monday, 27th February. The competition is sponsored nationally by the City and County Enterprise Boards and to take part, students had to set up their own business – either manufacturing or service, had to make it work and make a profit!

Some thirty-eight enterprising students representing thirteen different businesses from nine of the county's second-level schools took part in the Enterprise Board sponsored Meath round, with the winners going forward to represent the Royal County at the National Final in the Tullamore Court Hotel on Sunday, 14th May. Students had to set up a display, prepare a business report and were adjudicated under headings such as innovation, market research, business performance and personal development.

Mr. Noel Dempsey, T.D., Minister for Communications, Marine and Natural Resources, presented special Meath County Enterprise Board certificates of participation to all student entrepreneurs on the evening and he also presented cash prizes sponsored by the Board to the following winners:

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Junior Category	
<b>1st Prize</b>	<b>Waxed</b> - Adam Burke and Darren Corrigan, St. Fintina's Post Primary, Longwood
<b>2nd Prize</b>	<b>Wonder Works</b> - Aoife Mc Grane, Eileen O'Sullivan, Hannah Corcoran, Jamie Newman and Jeannie Donnelly, Ashbourne Community School
<b>3rd Prize</b>	<b>E and N Colour Company</b> - Nicole Maguire and Eire Mc Namee, St. Oliver Post Primary, Oldcastle
Intermediate Category	
<b>1st Prize</b>	<b>Cards 'n Things</b> - Ciara Lynch and Mairead Givney, St. Oliver Post Primary, Oldcastle
<b>2nd Prize</b>	<b>Top it with a Cherry</b> - Alice Hennessy, Martina Boyd and Simon Ford, St. Fintina's Post Primary, Longwood
<b>3rd Prize</b>	<b>KDN</b> - Neil Kelly, Kieran Harkin, David O'Shea and Michael Brennan, Dunshaughlin Community College
Senior Category	
<b>1st Prize</b>	<b>Starlight</b> - Cliona O'Malley and Katie Timoney, St. Peter's College, Dunboyne
<b>2nd Prize</b>	<b>Fusion</b> - Saoirse Meehan, St. Oliver Post Primary, Oldcastle
<b>3rd Prize</b>	<b>Radekal Name</b> - Aisling Farry, Dawn Ryan, Elaine Holton, Kimberly Lai and Roisin Eivers Scoil, Mhuire, Trim

*Cards n Things* emerged victorious winning the prize for the most innovative product in the Intermediate category.

<b>BUSINESS COUNSELLING, ADVICE, INFORMATION AND MENTORING</b>
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### **Business Advice Meetings**

One hundred and thirty eight businesses attended a business advice consultation with the Business Adviser during 2006.

### **Business Seminars**

#### Idea Generation Seminars

Four Idea Generation Seminars were provided for employees of NEC, Ballivor. Each seminar was delivered over one full day. These seminars were a pre-cursor to a Business Start Course for those who wished to progress their idea further.

#### Presenting Your Case to the Bank

This evening seminar took place on Monday, 24<sup>th</sup> April in the Boards offices. The aim of the seminar was to empower participants to take a pro-active approach in dealing with the banks.

#### Getting the Most from Your Accountant

This evening seminar took place in the Boards offices on Wednesday, 5<sup>th</sup> July. The aim of the seminar was to highlight to small businesses owners what they should expect from their Accountant.

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Write Your Own Business Plan

This one day workshop aimed at assisting potential and existing entrepreneurs to complete a business plan, took place in the Navan Education Centre on Monday, 25<sup>th</sup> September. Eight people from a combination of start-ups and existing enterprises participated in this workshop.

Sources of New Business and How to Identify Them

This one day sales workshop took place in the Boards training suite on Wednesday, 15<sup>th</sup> November. The workshop was aimed at new business owners who are faced with the challenge of getting their first customers on board.

**Mentoring Programme**

Twenty-three businesses/promoters have been appointed mentors from the Board's local mentor panel this year.

Three clients were approved Enterprise Ireland Mentor Assistance during the year.

<b>MANAGEMENT TRAINING AND DEVELOPMENT</b>
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**Start Your Own Business Courses**

Eight Start Your Own Business courses were held during the year. Six of these programmes were held in-house and two were held on-site in NEC, Ballivor. The course modules were as follows: "Am I suited to Entrepreneurship?"; "Market Research", "Sales and Marketing"; "Legal Obligations" (including tax registration, legal entities i.e. which way to trade; "Finance and Control Measures" (including book-keeping and monitoring of cash-flow); and finally "Business Planning". Various guest speakers also attended to give the benefit of their own experience in specialised areas.

The aim of the programme was for participants to have explored all the implications of setting up a business and have produced a business plan over which they had ownership and control. A total of one hundred and twenty four people participated on these programmes.

**Basic Book-Keeping and Taxation for Owner/Managers**

A six week basic book-keeping course took place during April and May of this year. It was held in the training suite of the Meath County Enterprise Board Offices from 10.00 a.m. to 1.00 p.m. each Tuesday for six consecutive weeks. Eight people successfully completed the programme.

**SAGE Computerised Accounts Programme**

This five week programme commenced in the Boards Training suite on Tuesday, 6<sup>th</sup> June. The aim of the programme was to enable participants to become proficient in the use of SAGE Accounting and Payroll software for managing their accounts in-house. There were eight participants on the course.

**Using MS Excel in Business**

This six week course commenced in MCT Computer Training in Navan on Thursday, 9<sup>th</sup> November. The programme which was delivered over six consecutive weeks (10am – 1pm) and was aimed at those who already had a basic knowledge of MS Excel and would like to gain knowledge of the more advanced functions of the software package for business use.

### **Certificate in Small Business Development**

This Certificate level Management Development Programme was developed in conjunction with NUI Maynooth to address the specific needs of female

entrepreneurs. The six month programme commenced in September 2006 and is scheduled to be completed by April 2007 in line with the academic year in NUI Maynooth. The programme consists of 100 class contact hours plus individual study. Classes are held in the offices of the Meath County Enterprise Board once a week (3hrs) for 25 weeks, over two semesters. This is complimented by 5 Saturday workshops, some of which are held in NUI Maynooth.

The course objectives are:

- To provide participants with the skills necessary for founding and developing a small/medium enterprise.
- To introduce participants to management theory and effective management techniques.

There are seventeen female entrepreneurs registered on the programme. All successful participants will receive an NUI Certificate in Small Business Management at the end of the programme.

### **Grow Your Own Business Programme**

This highly successful, three month programme commenced on Thursday, 30<sup>th</sup> March in the Boards training room and was completed on the 18<sup>th</sup> October. There were twelve companies registered on it. The aim of this programme was to provide owner/managers of established businesses with the knowledge and tools to devise a strategic plan for the growth and development of their business. The programme consisted of twelve consecutive workshops and four one-to-one mentoring sessions per company.

Ten businesses successfully completed the programme and will receive certificates.

### **Small Business Marketing Programme**

This four month Management Development Programme commenced on Thursday, 21<sup>st</sup> September with nineteen participants from thirteen companies registered on it. The course which consisted of six cluster group workshops and five on-site mentoring visits per company, was designed to capture the broad needs of companies wishing to unlock the profit potential of their business through innovative marketing skills development. It is scheduled to be completed by the end of January 2007 and accreditation from the Marketing Institute will be completed by the end of February.

### **ISO 9001:2000 Programme**

This is a six-month training and implementation programme for the accreditation of the ISO 9001:2000 standard. It commenced in August 2006 and is scheduled to be completed by March 2007. There are six companies registered on the programme. All group workshops are now complete and Andrew Lynch from Andona Services is working on a one-to-one with each company to help them get appropriate systems and procedures in place in order to prepare for their audit from the Certification body in early 2007.

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**OTHER BUSINESS INITIATIVES**

**E-Business Initiative 2006**

Under this Initiative, the Board provided website grants to those wishing to set up a new website for their business or expand an existing one. The level of funding was 50% of eligible costs up to a maximum of €2,500 per business. A total of €39,000 was allocated from the Measure 2 Budget to finance this Initiative. The following table details those businesses assisted under this Initiative.

<b>Name</b>	<b>Business Name</b>	<b>Amount Approved (€)</b>
Paul Mullan	Measurability	447.50
Val Finegan	A1 Value Auctioneers	1,775.00
Paula Irwin	Decoy Country Cottages	1,980.00
Jennifer Harte	Callan & Harte	912.50
Martin Tierney	Tierney Auctineers	899.00
Eric Ronan	Medpharma Limited	2,500.00
Aidan Whelan	GAPP Engineering	1,200.00
Thomas McGrath	Webfeet	160.00
Neal Sullivan Smyth	Dyons Limited	2,150.00
Gordon Spillane	Spillane Mechatronic Design	425.00
Gordon Lane	Business Supplies Direct	704.00
Patrick O'Hare	O'Hare Donohue	2,500.00
Robert Walsh	Woodlands Nursing Home	2,500.00
Gráinne Johnston	Awareness Analytical Hypnotherapy & Psychotherapy	1,375.00
Cora Carey	Aurora Health & Wellbeing Clinic	1,190.00
Karen McGovern	Mother Hubbards Childcare Centre	1,000.00
Jennifer Murphy	Flowers by Moira	1,130.00
Frank Andrews	A Taste of Home Ireland	2,500.00
Eric Boyle	Harpur Lodge B&B	750.00
Kieran & Jane Cassidy	Kilbeg dairy Delights	975.00
Tom Rowan	Rowan Engineering	1,000.00
Dermot Collier	ACOL Limited	1,000.00
Joe Doyle	Alder Landscapes	660.00
Brendan Melia	Image Mania	540.00
Olivia Best	Satin Stitches	2,500.00
Larry Murtagh	Tara Training Limited	2,500.00
Bob Buchanan	Sign Systems	1,750.00
<b>Total Approved</b>		<b>37,023.00</b>

**Export Marketing Initiative**

In April 2006, the Board established an Export Marketing Initiative Fund to assist businesses seeking to develop overseas markets. It part-funded the cost of travel and subsistence, trade fair attendance, exhibiting and the creation of marketing materials specifically for overseas markets. The grant covered 50% of eligible costs (subject to a maximum of €5,000 per company). The following table details those businesses assisted under this Initiative.

<b>Name</b>	<b>Business Name</b>	<b>Amount Approved (€)</b>
Rosheen Whelan	GAPP Engineering	1,097.00

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Ann Rudden	Aine's Chocolates	1,300.00
Ellis Boyle	Ellis Boyle	3,000.00
Patrick Wood	THE Engineering Services Limited	1,425.00
Betty Newman Maguire	Tearmann Artist Studios	850.00
<b>Total Approved</b>		<b>7,672.00</b>

### **Work in Meath Initiative**

The Meath Skills Database is generated from registrations received through the website [www.workinmeath.ie](http://www.workinmeath.ie). This was launched exactly two years ago in a joint initiative by the Meath County Enterprise Board and Meath County Council. To date, over 3,300 registrations have been received, mainly from commuters living in Meath and working in Dublin who are looking for an opportunity to find employment closer to their homes. Recent investment decisions by Quinn Direct and PFPC International which will create over 800 new jobs in Navan have been directly linked to the information available on the Meath Skills Database.

Almost 400 commuters who are registered on the [www.workinmeath](http://www.workinmeath) website attended the Information Evenings held last week in Ashbourne and Dunboyne.

The purpose of the Information Evenings was to give the members of the Work in Meath database an opportunity to provide their views on what types of initiatives they would like to see undertaken on their behalf.

One of the clear messages coming through from those who attended (and indeed from the many members who emailed us to say they wouldn't be able to attend) is that there is an interest in having future networking events of this type, and also in having some sort of forum with employers in the county. Access to broadband was also a topic of wide interest to members.

The wide range of information available attracted considerable interest, particularly the Meath Company Listings from the Enterprise Board, the information on Skills Courses available from NUI Maynooth, Dundalk IT and FAS, and various Enterprise Support programmes from Enterprise Ireland. The Meath Tourism desk also reported strong interest from members keen to learn about the full range of visitor attractions and activities in the county.

Guest speaker David McWilliams entertained and stimulated the attendance with his unique insight into the Ireland of today. While drawing extensively on his work for *The Pope's Children*, he also challenged the audience to understand that everyone has choices and not to feel completely encumbered by their current circumstances.

The other speakers to address the meetings were Minister of State Mary Wallace, TD; County Council Cathaoirleach Cllr Jimmy Cudden, County Manager Tom Dowling, Hugh Reilly, CEO of the Meath County Enterprise Board and Frank Fitzmaurice, Economic Development Officer with Meath County Council.

A large number of Feedback sheets were completed by members at the events. These are being analysed, and a communication to members about the content of this feedback and future plans will issue shortly.

## Appendix 1

The Meath County Enterprise Board Limited has provision for fourteen Directors which represent a broad spectrum of interests throughout the county e.g. industry, State organisations, voluntary and community groups, farming, and local representatives.

All Board Directors give of their time and efforts voluntarily to achieve the aims of the Board.

A specialist Evaluation Committee makes recommendations to the Board on the most appropriate level and form of assistance for grant applicants. The Evaluation Committee comprises persons with banking and accounting expertise and experience in assessing the quality, local relevance and cost-effectiveness of project proposals.

### Membership of the Meath County Enterprise Board Limited at 31st December, 2006

Tom Dowling	Chairman
Pauline Baker	Industry
Michael Byrne	FÁS
Dermot Collier	Community
Michael Callaly	Enterprise Ireland
Eoghan O'Neill	Industry
Pat Coogan	Farming
Cllr. Noel Leonard	Meath County Council
Cllr. Eugene Cassidy	Meath County Council
Cllr. Pat Boshell	Meath County Council
Cllr. Jimmy Mangan	Meath County Council
Maureen Rennicks	Industry
John Fanning	Meath Leader

### Staff

Hugh Reilly	Chief Executive Officer
Caroline Lynch	Assistant Chief Executive Officer
Lorna Cooney	Business Adviser
Marie Yore	Office Administrator
Nicola Carmody	Clerk Typist

### Evaluation Committee

Jim Donnellan	Chairperson
Maria Gavin	Enterprise Ireland
David McHugh	Bank Manager
Michael McHugh	Teagasc
Dermot Mulvihill	Chartered Accountant
Sean Lynch	Meath Leader

### Client Services Charter

There were no complaints under the terms of reference of the Client Services Charter.

## Appendix 2

### Criteria for Financial Assistance

Grants available from the Meath County Enterprise Board Limited for eligible projects include:

#### Feasibility Study Grants

Up to 50% of the cost of the study can be grant-aided to a maximum of €5,100.

#### Capital Grants

Up to 50% of capital outlay is available subject to a maximum of €75,000;

or

#### Employment Grants

Up to €7,500 is available for each newly created full-time job and a pro-rata amount for a part-time job.

Financial assistance as above may be offered by the Board in part repayable format (usually 50%) with a two year moratorium on repayments.

- Projects assisted must be in the commercial sphere, have a clearly defined market and be capable of attaining economic viability without ongoing Exchequer or European Community assistance.
- Projects assisted must be relatively small in scale, i.e. total investment costs should not normally exceed €150,000.
- Projects assisted should provide some element of job creation or should as a minimum contribute directly to the maintenance of employment in existing small enterprises.
- Projects assisted should not directly interfere or compete with any similar business already in existence in the area.
- Project promoters must be able to demonstrate that they have the capacity to secure adequate overall finance to complete the project and manage the ongoing venture.
- Project promoters must satisfy existing policies on tax clearance and related matters.

## Appendix 3

### Application and Approval Process

Initial Contact with County Enterprise Office



Preliminary Application for Grant Aid



Completion of Application with County Enterprise Officer



Evaluation Committee Recommendation



Board Approval



Letter of Offer with Contract

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The Meath County Enterprise Board Limited has endeavoured to make the grant application and approval process as simple as possible, while ensuring the maximum accountability in the use of Exchequer and European Community Funds. The time span of notifying project promoters of the outcome of their submission is generally achieved within four to eight weeks from receipt of the completed application to the Board.

## Appendix 4

### GRANT APPROVALS 2006 CAPITAL

<b>Name</b>	<b>Project Description</b>	<b>Approved</b>
GAPP Engineering Services Ltd.	Manufacture of canvas stretching machine	€16,000
Horticulture Ireland Solutions Ltd.	Contract Labour service for horticultural industry	€12,000
FERS	IT Management for Forestry Industry	€6,889
Shane Holland Design Studio Ltd.	Manufacture of Lighting	€15,000
Supply Chain Centre Of Excellence	Logistics training	€2,950
Laminar Ltd.	Air Tightness testing service	€10,000
Royal Biofuels Ltd	Manufacture of bio-diesel	€30,450
Allwood Tableware Ltd	Manufacture of coasters and table mats	€45,000
Odour Monitoring Ireland Ltd.	Odour Monitoring service	€21,320
De Bros Marbleworks Ltd.	Manufacture of marble and granite products	€50,000
Aurora Energy Systems	Manufacture of solar thermal collectors	€14,400
J & E Deegan	Specialist metal fabrication	€26,250
<b>TOTAL</b>		<b>€250,259</b>

## GRANT APPROVALS 2006

### EMPLOYMENT

<b>Name</b>	<b>Project Description</b>	<b>Approved</b>
Vario Lighting	Manufacture of LED lighting	€15,000
Rowan Engineering	Health & Safety & Environmental Plans	€7,500
Kilbeg Dairy Delights	Manufacture of cheesecakes and buttermilk	€22,500
European Industrial Chillers Ltd.	Industrial water cooling systems	€15,000
<b>TOTAL</b>		<b>€60,000</b>

## GRANT APPROVALS 2006

### FEASIBILITY STUDIES/TECHNICAL ASSISTANCE

<b>Name</b>	<b>Project Description</b>	<b>Approved</b>
Comharchumann Rath Cairn	Study into future of Gaeltacht	€5,100
Puff and Larkin Design Studios	3D Design & Illustration Studio	€4,000
Betty Newman-Maguire	Production of Brochure	€800
John Price	Manufacture of golf-ball cleaner	€5,100
Tom Mc Guinness	Manufacture of "Rudolph's Midnight Snack"	€3,400
Farrelly Bros	Manufacture of Wood Pellets	€5,100
Margaret Cruise-O'Brien	Web based training in technical support	€3,935
Eion O'Hagan	LED Technology	€3,000
Mc Keon Motors	Software for sourcing car parts	€5,100
<b>TOTAL</b>		<b>€35,535</b>